



STATE OF NEW MEXICO SOLE SOURCE REQUEST AND DETERMINATION FORM

A sole source **determination** is not effective until the **sole source request for determination** has been posted for thirty (30) calendar days without challenge, and subsequently approved in writing by the State Purchasing Agent or, for Professional Services Agreements, the Secretary of the General Services Department. The foregoing requirement is regardless of whether the **sole source request for determination** has been signed by the Agency and/or the Contractor.

I. Name of Agency: **Sierra County Sheriff's Department**

Agency Chief Procurement Officer: **Isaac Rivers**

Telephone Number: **575-952-2025**

Agency Contact for this request: **Sheriff Josh Baker**

Telephone Number & Email Address: **575-740-8681, JBaker@Sierraco.org**

II. Name of prospective Contractor: **Vetted Security Solutions (VSS)**

SHARE Vendor Number (must be active): **(Unknown)**

Address of prospective Contractor: **4185 35th St N
Saint Petersburg, FL 33714**

Contact Name, Telephone Number and Email Address: **Jordan Salamat (954) 774-3228
Jsalamat@Vettedsecurity.com**

Amount of prospective contract before tax: **\$76,075.01**

Estimated tax amount (tax is subject to change): **\$0.00**

Term of prospective contract: **N/A**

Note: For terms longer than one year, Request for Policy Exemption from DFA MUST be included.

III. Agency is required to state purpose/need of purchase and thoroughly list the services (scope of work), construction or items of tangible personal property of the prospective contract (if this is an amendment request to an existing contract, include current contract number issued by SPD):

Sierra County is requesting the purchase of three (3) automated License Plate Reader (LPR) kits and one (1) trailer. The purchase also should include the software required to read the data generated from the LPR kits and guarantee that the data is secured in a manner that can be used while working alongside Federal and State entities.

- IV. Provide a detailed explanation of the criteria developed and specified by the agency as necessary to perform and/or fulfill the contract and upon which the state agency reviewed available sources. (Do not use “technical jargon;” use plain English. Do not tailor the criteria simply to exclude other contractors if it is not rationally related to the purpose of the contract.)

Due to the remote nature of the county as well as its proximity to the national border, traffic data is necessary to design a traffic calming plan as well as the officers’ schedules for remote areas to ensure the county is appropriately protecting and serving all of its citizens. The LPR system should be mobile and the data gathered from these systems should be able to be easily parsed, searchable and sharable. The system should have features to automatically provide reports such as vehicles associated with a known vehicle. The system should also guarantee that the information it generates is secure and compliant with current data security policies in order to work seamlessly alongside US Customs and Border Patrol.

- V. Provide a detailed, sufficient explanation of the reasons, qualifications, proprietary rights or unique capabilities of the prospective contractor that makes the prospective contractor ***the one source*** capable of providing the required professional service, service, construction or item(s) of tangible personal property. (Please do not state the source is the “best” source or the “least costly” source. Those factors do not justify a “sole source.”)

The license plate database as provided by Vetted Security Solutions (the LEARN Database) is both the largest LPR database as well as the only database on the market at this time that is CJIS Compliant. This level of security provides the county with the assurance that we will be able to continue using this vendor uninterrupted if additional security features become required in order to work alongside federal agencies. The data generated by LPR systems does not contain any Personally Identifiable Information (PII) or Criminal Justice Information (CJI), but could easily be linked to freely accessible data in order to create PII or CJI. Because of these reasons, VSS has preemptively implemented CJIS compliant security controls. This also helps protect our citizens from data breaches as the information generated by the License Plate Readers cannot natively be read by a third party.

Additionally, the database provided by Vetted Security Solutions is the only database currently on the market that provides certain automation and search features. These features include automated alerting for convoys, VIN searching, customizable/sharable user alerts, and proprietary AI indexing of vehicle make/model and color that help eliminate wasted man-hours by automatically alerting the officer and directing their attention to the relevant data as it arrives hourly.

- VI. Provide a detailed, sufficient explanation of how the professional service, service, construction or item(s) of tangible personal property is/are ***unique and how this uniqueness is substantially related to the intended purpose of the contract.***

Due to the unique searching and sharing features combined with the guarantee that the data generated by the LPRs is CJIS compliant, it is the determination of Sierra County that this vendor is the sole source of the product able to meet the needs of the county.

VII. Explain why other similar professional services, services, construction or item(s) of tangible personal property *cannot* meet the intended purpose of the contract.

While other vendors provide standard LPR services, the features of LPR devices change dramatically depending on their intended use and location. For example, LPRs designed for toll booths or parking garages would not meet the needs of the county. A mobile LPR kit with automated alerting, unique search features that maintains CJIS-compliant security was not able to located for sale from another vendor. This end-to-end solution was also not able to be recreated using individual products from multiple vendors.

VIII. Provide a narrative description of the agency's due diligence in determining the basis for the procurement, including procedures used by the agency to conduct a review of available sources such as researching trade publications, industry newsletters and the internet;; contacting similar service providers; and reviewing the State Purchasing Divisions' Statewide Price Agreements. Include a list of businesses contacted (*do not state that no other businesses were contacted*), date of contact, method of contact (telephone, mail, e-mail, other), and documentation demonstrating an explanation of why those businesses could not or would not, under any circumstances, perform the contract; or an explanation of why the agency has determined that no businesses other than the prospective contractor can perform the contract.

Upon first learning of the Sheriff Department's requisition for License Plate Readers, the State Price Agreement (SPA) #30-00000-22-00018 was located, and the vendor VSS was found to be included in the SPA. However, the items intended for purchase were not included on the price list within the SPA, and the other vendors included on the SPA were then researched both through the SPA price list and their individual websites. An internal discussion was had, and the County was informed that in order to work alongside US Border Patrol, the data would need to be CJIS-compliant. Upon learning this, the only vendor located who could confirm that they maintain a CJIS-compliant database was VSS, and the sole source determination process was started.

Certified by:

Date: 15/05/2025

Isaac Rivers
Isaac Rivers (May 15, 2025 08:53 MDT)

Agency Chief Procurement Officer

Agency Approval by:

Date: 15/05/2025



Cabinet Secretary/Agency or Entity Head or Designee

If this sole source is being submitted by a governmental agency or governmental entity not under the final authority of the State Purchasing Agent, the State Purchasing Agent's signature is not required. The signature line may be removed from this form or marked as N/A. Hard Copy Documentation for Courtesy Postings do not need to be submitted to SPD for approval.